

EXPRESSION OF INTEREST – INCLUSION OF LOCAL MANUFACTURERS WITHIN THE JWANENG ZONE OF INFUENCE IN THE DEBSWANA SUPPLY CHAIN

Suitably qualified, experienced, and fully registered wholly owned citizen entities within the Jwaneng zone of influence are hereby invited to submit an Expression of Interest (EOI) to be considered for inclusion in the Debswana Supply Chain, under the Debswana Citizen Economic Empowerment Programme (CEEP).

1.0 EOI BRIEF

1.1 Details of the EOI

No.	EOI No.	Description
01.	Doc2591337562	Inclusion of Local Manufacturers (Jwaneng ZOI) in Debswana Supply Chain via CEEP

1.2 About Debswana CEEP

The Citizen Economic Empowerment Programme (CEEP) is a Debswana socio-economic development initiative aimed at driving citizen empowerment by integrating citizen-owned businesses into the Debswana supply chain. The programme promotes inclusive procurement and sustainable local business development.

1.3 EOI Brief

Debswana seeks to identify and assess qualified citizen-owned local manufacturing companies, particularly those that are in the Debswana Area of influence; 100km radius from Jwaneng Mine, for potential onboarding into the Debswana supply chain. This initiative is intended to support the growth of local manufacturers by creating access to procurement opportunities within Debswana’s operations, aligned with the company’s localization and citizen empowerment objectives.

1.4 Purpose of the EOI

- Solicit interest from fully citizen-owned local manufacturers wishing to supply products and services to Debswana
- Assess the capabilities and readiness of local manufacturers to participate in Debswana’s supply chain
- Establish a list of qualified manufacturers for potential procurement consideration and supplier development initiatives

1.5 Required Information:

Interested manufacturers are expected to submit;

- Company Profile, including company extract from CIPA, IDs of shareholders and Directors, manufacturing experience and product lines.
- Manufacturing Capacity and Facility Overview.
- Compliance with industry standards and relevant certifications.
- Partnerships or previous engagements with Debswana or other mining/industrial entities.

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- e) Completed Debswana CEEP Supplier Development Matrix.
 - f) Proof of residency in the ZOI authenticated by Kgosi.

2.0 PRE-REQUISITES TO PARTICIPATE IN THE EOI:

Prospective participants shall have the following minimum requirements:

- a) Be a locally registered, 100% citizen-owned manufacturing company
- b) Be registered with the relevant regulatory bodies and industry associations

3.0 SUBMITTING A RESPONSE ON ARIBA

Debswana has adopted SAP Ariba – an online bidding and supplier management solution for all its tendering and supplier registration requirements. Entities who wish to participate in this EOI will need to log onto SAP Ariba.

Participants will have to complete the following steps in the Debswana SAP Ariba platform:

Part 1: Registering as a vendor on SAP Ariba Platform

To participate in any event on SAP Ariba, a supplier will need to be registered on SAP Ariba and have a valid SAP Ariba Network Supplier account and profile by following the steps below:

1. Go to Debswana SAP Ariba self-registration page:

(<https://s1-eu.ariba.com/Sourcing/Main/ad/selfRegistration/?realm=debswana>)

2. Initiate Account creation
3. Complete account registration
4. Once you have SAP Ariba Network Supplier Account and access credentials, proceed to as per Part 2 below:

Part 2: Indicating Interest to Participate in the EOI (for Ariba Registered Suppliers)

1. Register your interest with the following:

- Doc2591337562 - EXPRESSION OF INTEREST - INCLUSION OF LOCAL MANUFACTURERS WITHIN THE JWANENG ZONE OF INFLUENCE IN THE DEBSWANA SUPPLY CHAIN:

<https://forms.office.com/Pages/ResponsePage.aspx?id=UocJQMEsjkaiDOWEaXjPI205EoxiAmVGv5cbt9Ln pBZUOFFMOEJIU05KMVBXT0xXU0IXRU1PRzM1Vy4u>

On or before the 27th of June 2025 at 1630hrs

4.0 SUBMISSION

Responses received via telephone, telex, email or facsimile will not be considered. Debswana reserves the right to accept or reject any submission. This EOI does not constitute a commitment to purchase or contract, and no agreement shall exist until a formal award is made and a contract or order is signed.

For enquiries, please contact Kuda Charlene Botepe on Email: Kbotepe@debswana.bw

Debswana Corporate Centre

Plot 64288, Airport Road, Block 8 | P.O. Box 329 Gaborone, Botswana
T: +267 361 4200 | F: +267 395 2941
www.debswana.com

